



Value Chain of Higher Education

STUDENTS AFFILIATION











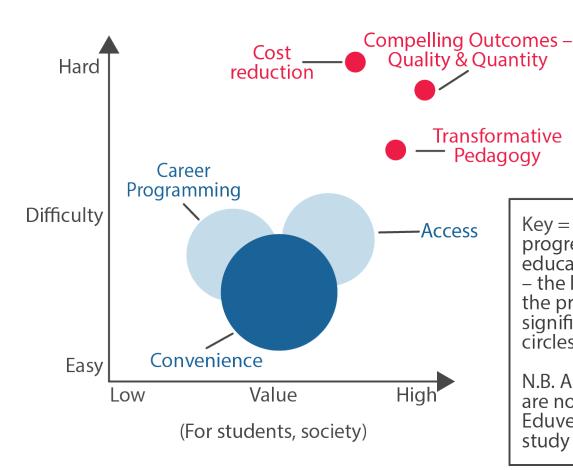
FACULTY

CURRICULUM

CREDENTIALS



Evolution of Online

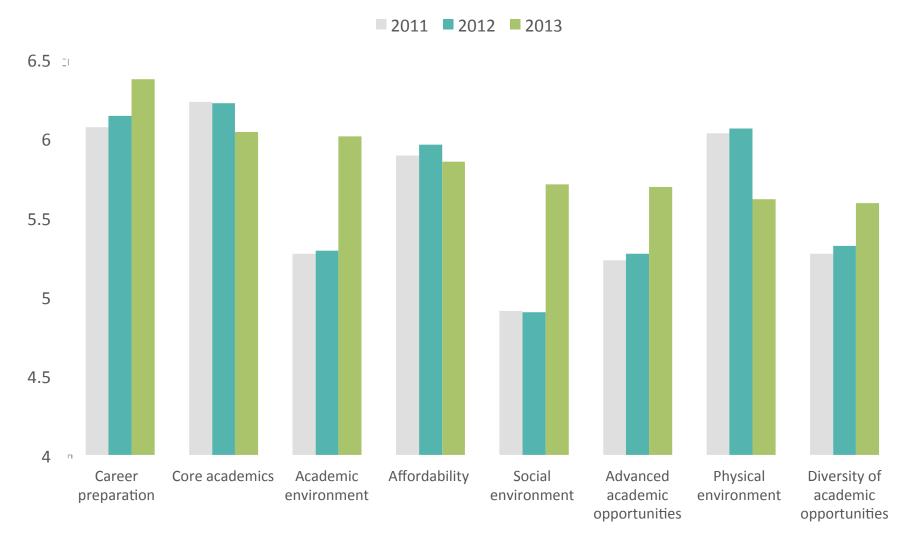


Key = Circle size indicates relative progress made by online higher education on a particular objective – the larger the circle, the greater the progress. Blue circles denote significant progress, while red circles indicate modest progress.

N.B. All coordinates are notional and estimated by Eduventures based on extensive study of this market over time.

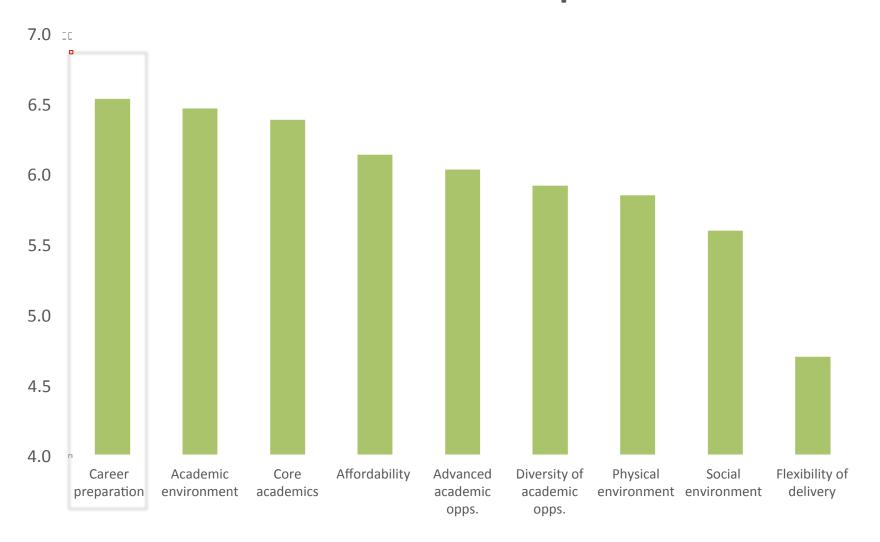


The Prospective Student Perspective





The Parent Perspective



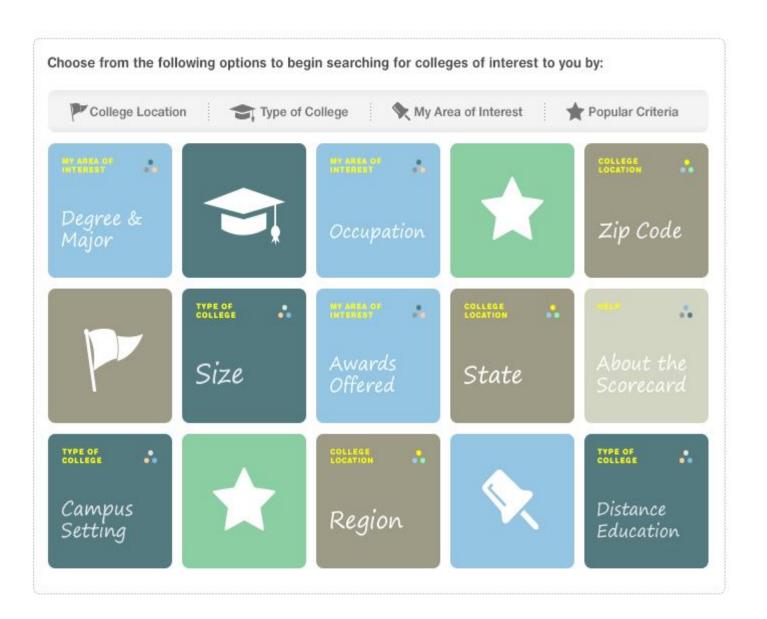


The Alumni Perspective

Alumni Event Ranking:
Last Year's Event Attendance vs. Next Year's Event Preference

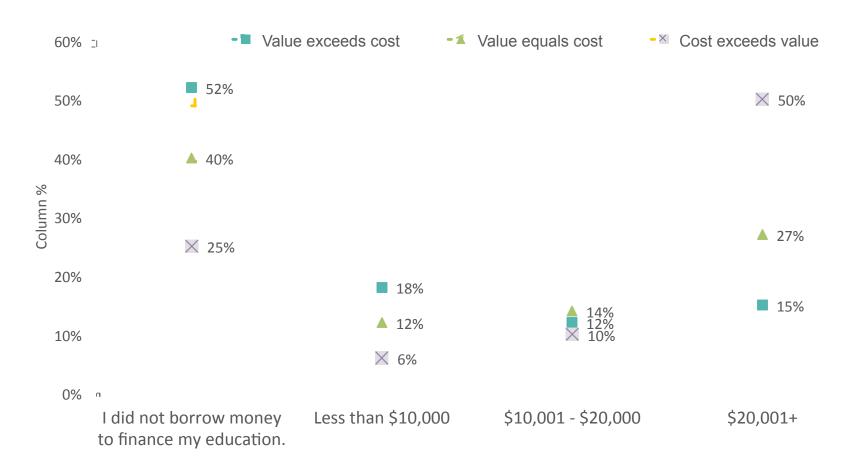
Rank	Last Year Attendance	Rank	Next Year Preference	Position
#1	Athletic events	#1	Regional alumni events	
#2	Campus visits	#2	Athletic events	
#3	Regional alumni events	#3	Networking events	
#4	Reunions	#4	Professional seminars	
#5	Homecoming	#5	Career development for current students	
#6	Networking events	#6	Faculty lectures or webinars	
#7	Recruitment of prospective students	#7	Reunions	•
#8	Career development for current students	#8	Campus visits	•
#9	Volunteer activities	#9	Recruitment of prospective students	•
#10	University-sponsored conference	#10	Volunteer activities	()







As Student Loan Debt Increases, Likelihood to Say "Cost Exceeds Value" Increases











Thank you.

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